



**GOOD NEWS:** Mark Philpott at Robert Ellis.

## Estate agents see rise in sales

**AN increase in sales of 30 per cent is being reported by Robert Ellis Estate Agents.**

The firm says it continues to see a general improvement in the number of properties they have sold during 2011 – at the half-year point they have seen a 30 per cent increase in sales activity over the same period last year and this improvement has continued throughout the third quarter with the Long Eaton branch selling 36 properties during one month.

Mark Philpott, one of the directors at the firm, said: “We have seen a very positive first half to 2011 and, although August sales numbers were a little lower due to the main holiday period, we saw an improvement in activity during September.

“And are confident this improvement will continue through to the end of the year.

“However selling a property will depend on vendors being realistic about the price they expect to receive when they are selling their property.

“There are lots of buyers out there, but they are looking for a good deal which sellers can follow through when they buy their next property”.

He added: “There are very mixed messages in the national media about the housing market, but we are all very pleased here at the improvement we have seen during this year.

“We have also recruited several new members to our teams during the past few months.”